A COMPREHENSIVE INSIGHT IN RUSSIA'S RETAIL MARKET IN 2004

January 2005

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Publications Available

- Hard Copy or E-Mail

**Russia's Industry: Comparative Profitability Of Industries, Subindustries, Major Enterprises. November 2004**

The survey covers the results of comparative analysis of financials (sales revenue, net income, return on sales) of top companies of 11 key Russian industries (power utilities, fuel industry, ferrous metals, non-ferrous metals industry, chemical and petrochemical, engineering and metal work, timber, woodworking, pulp and paper, construction materials, light, food, flour-and-cereals industry) as well as major subindustries in 2002-2003. The report contains ranking of more than 150 subindustries by ROS as well as ranking of 100 top companies of each industry by sales revenue, net income, ROS, ROA, ROE.


The survey provides information on major trends in Russia’s agriculture in 2003-2004, export performance, import penetration, fixed-capital and foreign investments, financials, holdings' structure, performance of key industries (plant growing, livestock agriculture) as well as ranking of major agricultural companies by sales revenue, ROS, ROA, ROE.


The survey provides information on major trends in Russia’s chemical and petrochemical industry in 2003-2004, export performance, import penetration, fixed-capital and foreign investments, financials, holding's structure, performance of key industries (mineral fertilizer, synthetic rubber, plastic products, organic synthesis products, tire, synthetic resin and plastic) as well as operation summary on 25 top companies. The survey also includes ranking of top companies by financial and production indicators.

The survey provides information on major trends in key segments of Russia’s automotive market (cars, trucks, buses) in 2003-2004, local production, import penetration, regulation, holding's structure, performance of major automakers (Avtovaz, GM-Avtovaz, KAMAZ, GAZ, Ford Motor Company, AMO ZIL, UAZ, Uralaz, Pavlovo Avtobus, Likinski Avtobus, Izhmash-Avto, SeAz, Nefaz, Avtotor) as well as sales figures of top world automotive producers.

Major Russian Holdings: Rivals And Partners (Structure, Strategy, Cooperation And Competition). July 2004

The survey provides an insight in structure and strategy as well as areas of mutual cooperation and competition of the biggest Russian holdings (Gazprom, RAO UES, Lukoil, Interros, Menatep, Alfa-Group, Bazovy Element, Millhouse Capital, Surgutneftegaz, Avtovaz, Renova, AFK Sistema, Severstal).


The survey provides information on major trends in Russia’s non-ferrous metals industry in 2003-2004, fixed-capital and foreign investments, financials, holding's structure, performance of key industries (aluminum, nickel, copper, zinc, lead, tin, titanium, magnesium) as well as operation summary on key holdings and top companies (RusAl, Sual, Norilsk Nickel, Ural Mining and Metallurgical Company, Chelyabinsk Zinc Works, Verkhnaya Sald Metallurgical Production Association, Novosibirsk Tin Combine, Avisma Titanium and Magnesium Plant).

Russia’s Real Estate Market: Key Drivers, Segments, Construction Sector Trends. May 2004

The survey provides information on key drivers of Russian real estate boom, regulation, attractiveness of major segments (residential homes, cottages, country houses, offices, retail, warehouses). The report also covers major trends in Russia's construction sector (growth, regional construction, fixed-capital and foreign investments, financials) as well as recent performance of the industry of construction materials.


The report contains data on major trends in Russia’s timber, woodworking, pulp and paper industry and its key sectors (production of timber, saw-timber, fiberboard, plywood, pulp, paper, cardboard) as well as export performance, regulation, fixed-capital and foreign investments, financials, ranking of major producers, holdings structure, recent performance of 11 top companies.